

To whom this may concern

Reference letter

We used the services of Baltic Sales Agency to find local distributors in France during autumn 2013. The project started on June with their market search and making the list of potential partners.

The project was successfully finalized on October when visiting the 5 most potential partners in France with Janis Siklis, the CEO of Baltic Sales Agency. On November we already signed the first Distributor agreement.

We recommend to use Baltic Sales Agency on market penetration and search of potential partners.

Sincerely,



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