



Nöthagsvägen 5H, Box 283, 611 26 NYKÖPING
Telefon: 0155 - 21 14 85 Telefax: 0155 - 26 95 14
Org nr: 556263-8485
Bankgiro: 231-9689 Postgiro: 493 37 98-3

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To whom it may concern.

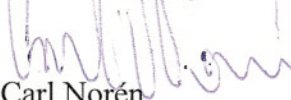
We made contact with Mr Janis Siklis in 1997. Since that time Mr Siklis have helped us to establish business contact with the Latvian State Energy Company, "Latvenergo".

Mr Siklis has helped us in establishing business contacts, translation of product information, arranging meetings for product information, and a lot more to help us market our range of Nortroll products to Latvia.

Mr Silkis has been a great help for us and so far we have had some successfully test installations of Nortroll fault indicators in Latvenergos distribution networks.

Our co-operation with Mr Siklis have been excellent.

Yours sincerely



Carl Norén
Managing Director