



**15.05.2013.
SÖDERKULLA,
Finland**

To Whom it may concern

We, FSP(Finnish Steel Painting) have partnered with Baltic Sales Agency for our business development interest in Norway market. Baltic Sales Agency has provided FSP a very detailed market research for our further decision making.

Baltic Sales Agency has also provided FSP a Key Account Database and Sales Strategy proposal for faster Norway market penetration. In addition to that FSP obtained valuable information from Baltic Sales Agency regarding business culture and procedures in Norway.

Our cooperation with Baltic Sales Agency has been very good and they have kept all agreed Norway market research deadlines.

Sincerely,

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